Discipline	Optional discipline № 3.1
2 15 G.P.1110	«Theory and Practice of Technology Transfer»
Degree of higher education	Master
Name of specialty / study	Management / Project management
programme	
Mode of study	Full-time
Year of studies, semester,	2 <sup>nd</sup> year, 3 <sup>rd</sup> semester, one-semester
duration	
Semester control	Pass/fail test
Number of hours (lectures	150 (14/14), 5 credits
and seminars), credits	
Language	Ukrainian or English
Department in charge	International Economic Relations and Project Management
Author of the discipline	Andrii Boiar
Short description	
Prerequisites	Basics of intellectual property, basics of economic theory
What will be studied?	The essence of technologies and technological transfer.
	Environment for national and international technology markets.
	Types of technologies. Main national and international
	technological centers. Commercial and non-commercial
	technology transfers. Forms of technology transfers (licensing,
	engineering, franchising, selling patent, know-how). Cases.
Why is it interesting and	Contemporary world is overwhelmed with new ideas,
should be learnt?	innovations and technological decisions; therefore the issue of
	how to deal with them competently becomes more and more
	interesting not only for people with entrepreneurial skills, but
	also for creative individuals.
What can be learnt? (study	To distinguish technological decisions that can be
results)	commercialized and to realize necessary conditions for the
	commercialization; to carry out preliminary assessment of a
	technology value; to know the algorithm for transfer (sale) of an
	innovative decision in national or foreign market.
How can the acquired	To identify technologies in everyday life and work, to
knowledge and skills	understand opportunities for their sale, to detect potentially
(competences) be used?	interested entities (buyers) in national or international markets,
	to promote technology nationally and internationally.
Suggested readings	1. Didkivskyy M. I. International technology transfer: textbook.
	Kyiv: Znannia, 2011. 365 p. (in Ukrainian).
	2. Technology transfer handbook: Moldovan-Estonian
	cooperation in Technology transfer by learning good practice /
	S. Smid, V. Moraru, V. Varzari. Chisinau-Tallinn: S.n., 2015. 84
	p. (in English). URL:
	https://www.researchgate.net/publication/284170499_Technolo
	gy Transfer Handbook
	3. Technology transfer: textbook / ed. A. A. Mazaraki. Kyiv:
	KNTEU, 2014. 556 p. (in Ukrainian).
Web-link to the description	https://vnu.edu.ua/uk/faculties-and-institutes/fakultet-
of the discipline	mizhnarodnikh-vidnosin
of the discipline	IIIIZIIIIGI OGIIIKII- VIGIIOSIII

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